

“Reengineering the business incubation model”
3-days cross-border training for business incubation manager
CIHEAM Bari, 6-8 February 2019

	Timing	The business incubation model: from present experiences to future challenges	Trainers/ Speakers
Day 1	9.00-9.30	Participant’s registration	
	9.30-9.45	Welcome speech	Maurizio Raeli- CIHEAM BARI Director
	9.45-10.00	Module 1 – The innovation support organizations’ future challenges	Damiano Petruzzella CIHEAM BARI- Incuba project manager
	10.00-13.00	Module 2 – Business Incubator experiences and perspectives	Kickstart Accelerator (Zurich, Switzerland) - Christina Senn-Jakobsen Beta-I Portugal Mariana Gama The Hive – Aldo Curinga EBN – Simona Grande Future Food Institute TBC
	13.00-13.30	Open Discussion	
	13.30-14.30	Lunch at CIHEAM Bari restaurant	
	15.00-17.30	Discussion round	
	17.30-19.00	Study visits FabLab Poliba (Bitonto) Downtown visit and social dinner	

	Timing	Business incubators' development drivers	Trainers/ Speakers
Day 2	9.00-9.30	Welcome coffee	
	9.30-12.00	<p>Module 3 – Building innovation ecosystem at local and international level The relevance of local networking. Approaches to build strong relationship among different innovation chain actors at local level.</p> <p>The relevance of enlarging relationships at international level among incubators. Is networking the best way?</p> <p>How incubators should be organized to face this challenge?</p> <p>Which Technological tools can used?</p>	<p>Giordano Dichter H&D Consulting Flop Academy</p>
	12.00-13.30	Open Discussion	
	13.30-14.30	Lunch at CIHEAM Bari restaurant	
	15.00-17.00	<p>Module 4 – Connecting the dots for the incubator sustainability</p> <p>Seed capitals, venture capitals.... Agreements to receive private funding....</p>	<p>Sirio Vurro – Alfa CM srl</p>

	Timing	Morning session Business incubators' design	Trainers/ Speakers
Day 3	9.00-9.30	Welcome coffee	
	9.30-13.30	<p>Module 5 – And finally our business incubator's model reengineering</p> <p>This module covers the assessment of the feasibility and the design of the business model for an incubator -</p> <p>(Theory & practice in working groups)</p>	<p>Antonello Garzoni LUM University</p>
	13.30	End of work and social drink	